

## HILLBERG Joakim

Date of birth August 9, 1967

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### WORK EXPERIENCE

2001- **Revere AB**, Sweden ([www.revere.se](http://www.revere.se) )

#### **Founder/Owner**

*Small consultancy focused on creating and driving strategic implementation in Lean for major companies*

Some highlights, worked with over 40 lean projects in more than 15 countries:

- Projects ranging from lean implementation in whole supply chain, service environments, lean concept development, training and sensei to internal lean teams etc.
- Clients include global and/or well-known companies such as TetraPak, Volvo, SKF, IKEA, Scania, Gambro (Swedish Lean Prize Winner 2013), SVT (Swedish Television), Skåne's University Hospital ...
- Develop and sell different Lean management games (Lean Production, Supply Chain, Lean Knowledge Builder and Lean Development). Trained and sold to over 400 people and organizations in Europe and Asia in 10 languages.
- Responsible for all of Lean Forum and Plan's lean courses in Sweden (largest trainer in Sweden).
- Sweden's largest lean certificatory where we certify and test people on their lean qualifications. Accreditation according to LCS (Lean Competency System at Cardiff Business School) ([www.leancompetency.org](http://www.leancompetency.org))
- Develop workshops and lecture for Lean Forum, PLAN, Champs (Chalmers executive programs), Buckingham University, Chalmers University.
- Board member and former chairman of Lean Forum, a non-profit Lean organization with over 5000 members.
- Publish Sweden's largest Lean newsletter.
- Published New Lean Toolbox and The Lean Toolbox for Service Systems in Swedish translated from English and authored specific Swedish lean parts.
- Continuously develop Lean competence through projects, conferences (both as attendant and lecturer), training in Japan at Toyota with JMAC, Shingijutsu and Gemba Research.
- Attended lean training and arranged local workshops with major global lean experts (John Seddon, Peter Hines, Steven Spear, Bob Emiliani, Bill Costantino/Toyota Kata, John Bicheno, Jeff Liker ...)

1995-2001 **Ohde & Co, Lean Growth Consulting**, Sweden ([www.ohde.se](http://www.ohde.se) )

#### **Consultant**

*Management consultancy focused on helping companies grow through lean.*

Some highlights:

- Strategy development and implementation for several clients, including major Swedish industrial companies, University and service companies. Projects included vision-creation, business development structure for automotive company etc.
- Participated/organized three terms of Lean Growth Business School in Prag, Basel and Dusseldorf for major Swedish forestry.
- Other projects; project leader for logistics Lean project with logistics in Mexico and sales in US, organizer/leader of Lean Operations Business School for Swedish investment group, including projects in UK, Sweden, Germany
- Co-author of a management book - Lean Growth and one of the developers of the Lean Growth concept.
- Head of IT, incl. planning, purchasing, support and maintenance.

- 1998 **Swedish Development Advisers**, Sweden  
**Senior consultant**  
*Consultancy for international development agencies and international banks.*
- Financial and corporate analysis for an assessment of the impact of privatization on the Tanzanian economy.
  - Privatization of Ciments de Gabon for World Bank including due diligence, privatization strategy etc. World Bank award.
- 1992-1993 **INDEVO**, Sweden  
**Consultant**, promoted from Analyst/Researcher in 1992  
*Management consultancy that develops and implements strategic and organizational solutions.*  
 Some highlights:
- Produced more than 10 Industry-reports and analyzed more than 30 companies. Recruited and trained new researchers.
  - Planned, negotiated and managed complete new internal IT-structure.
  - Member of internal Lean team and Strategy team.
  - Projects included; six month cross-functional reorganization of a major Scandinavian finance/trading bank, total organizational turnaround of a building society, major analysis of the production structure for a subcontractor to the auto-industry incl. conceptualization of method used in the project.
- 1991-1994 **CD-Information Systems, Co-owner/Manager**  
*Specialized in developing and marketing CD-ROM's. Main markets: Sweden, Japan, UK, and France.*
- 1984-1990 **Internships/holiday jobs** - Eight different jobs lasting 2-5 months; ranging from technical trainee in Sweden to au-pair in Switzerland and project coordinator in Hong Kong and second lieutenant in the Swedish Army.

## EDUCATION

- 1995- Training in several courses such as group dynamics, active listening, arts & crafts, theatre ...
- 1994 **INSEAD**, MBA Program, Fontainebleau, France  
 Wallenberg Foundation Scholar
- 1988-1991 **Chalmers University of Technology**, MSc, Industrial Engineering, Göteborg, Sweden  
 John Ericsson Medal and Hvitfeldtska and Adlebertska scholarships for academic excellence.
- 1976-80 / 1982-83 **International schooling** in Greenwich, Connecticut, USA and Villars, Switzerland

## OTHER INTERESTS

Reading, food & wine (trained sommelier), food writer for wbpstars.com , yoga, hiking, family (two children and wife)

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